

CONFIDENTIAL

giz Postfach 5180 • 65726 Eschborn

To all tenderers

Our reference	KC-E2A0	T +49 6196 79 2510
Email	katharina.cheimanoff@giz.de	Date 11.08.2026

Tender number: 10030171
Project processing number: 23.2037.2-003.00
Project title: Programme d'Appui au
Développement Durable et
Intégré en périphérie des Aires
Protégées (PADDI+)
Services tendered: Appui à la gouvernance
environnementale décentralisée
dans les zones d'intervention du
programme PADDI+
Country: Madagascar
Procedure type: Open procedure
Invitation to submit a tender

Dear Sir/Madam,

Thank you for your interest in this procurement procedure.

The German Federal Ministry for Economic Cooperation and Development (BMZ) has commissioned us to implement the above project. Against this background, Section 3.2 of the General Terms and Conditions of Contract governing legislation on public sector pricing applies.

The tender consists of the following documents, which must be submitted in full:

- Self-declaration of eligibility with attachments
- Technical bid (including concepts and CVs)
- Price bid
- Declaration by bidding consortium (if relevant)

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

Registered offices
Bonn and Eschborn, Germany

Friedrich-Ebert-Allee 32+36
53113 Bonn, Germany
T +49 228 4460-0
F +49 228 4460-1766

Dag-Hammarskjöld-Weg 1-5
65760 Eschborn, Germany
T +49 6196 79-0
F +49 6196 79-1115

E info@giz.de
I www.giz.de

Registered at
Local court (Amtsgericht)
Bonn, Germany
Registration no. HRB 18384
Local court (Amtsgericht)
Frankfurt am Main, Germany
Registration no. HRB 12394
VAT no. DE 113891176
Tax no. 040 250 56973

Chairperson of the Supervisory Board
Niels Annen, State Secretary

Management Board
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Ingrid-Gabriela Hoven (Vice-Chair)
Anna Sophie Herken

Commerzbank AG Frankfurt am Main
BIC (SWIFT): COBADE33XXX
IBAN: DE45 5004 0000 0588 9555 00

- Declaration of eligibility based on the capacities of other entities (if relevant)

Please submit your tender **by 12:00 noon (Berlin, Germany time zone) on 08.09.2026**. Please submit your tender **in French** in accordance with the requirements stipulated in the procurement documents. Details of our submission requirements are explained in this letter and in the requirements for application included with the procurement documents.

Please note that this is an 'open procedure' and that there will therefore be no negotiations. The technical bid is weighted at T: 70%, the financial bid at F: 30%. Set budgets items stated in the tender documents for the financial bid are not part of the evaluation and weighting of the financial bids. Weighting is based on the formula:

$$= 0,7 \times \frac{\text{Technical assessment of tenderer}}{\text{Assessment of best technical bid}} + 0,3 \times \frac{\text{Lowest financial bid}}{\text{Tenderer price}}$$

GIZ reserves the right to change the contract by taking up an option pursuant to Section 132 (2) no 1 German Act Against Restraints on Competition (GWB) or entering into a follow-on contract pursuant to Section 14 (4) no 9 German Ordinance on the Award of Public Contracts (VgV) (see Section 7) of the terms of reference.

Planned schedule for the rest of the procurement procedure:

Information to tenderers about result of tender evaluation	Mid of October 2026
Award of contract	End of October 2026
Commencement of service delivery	End of October
Your tender will remain legally binding up to	31.01.2027

Questions

Please raise any commercial, technical or procedural questions promptly, and no later than the deadline for submission of queries specified on GIZ's e-procurement tender platform. Questions can only be submitted electronically, using GIZ's e-procurement tender platform. Non-compliance may result in your tender not being considered.

Sustainability

We have developed a Guide for Practicing Corporate Sustainability (GPS) so that our contractors can learn about corporate sustainability at GIZ. We invite you to go through GPS and obtain a participation certificate, which you can hand in with the proposal.

Participation in GPS does not influence the award decision in this procedure. However, we would very much welcome your taking part in GPS: <http://gps.giz.de/en>.

Our requirements for other procurement documents, which are listed in the annex below, also apply.

Yours sincerely,

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

Katharina Cheimanoff

Contract Management
(sent electronically without signature)

Annexes

1. Valid version of the requirements for application for the award of contracts for services and work in the version currently in force
2. Valid version of General Terms and Conditions of Contract (AVB) for supplying services and work on behalf of GIZ in the version currently in force
3. Terms of reference and annexes
4. Special terms and conditions of contract
5. Self-declaration of eligibility for open procedures
6. Declaration of eligibility based on the capacities of other entities
7. Grid for assessing the eligibility of tenderers
8. Price schedule
9. Grid for the technical assessment of tenders above the EU threshold
10. Declaration by bidding consortium
11. Template advance payment guarantee
12. Template CV in EU-Format (EuropeAid)
13. Template time sheet (AVB)
14. Information on data processing in accordance with Article 13 of the EU General Data Protection Regulation (GDPR) ('data protection information')
15. Annex VI to the Delegation Agreement 'Communication and Visibility Plan'